

Dear Hiring Manager:

If your organization is seeking a skilled professional, I would appreciate the opportunity to discuss your needs and objectives with you. The accomplishments noted within the accompanying resume will illustrate the value and vision I can bring to your team.

For the last 30 years, I have led various project implementations, providing a variety of functionality to various industries. I have demonstrated success in managing these full project lifecycles, which have resulted in significant increases in revenue and cost savings. I possess a deep understanding of how to utilize technology in order to deliver solutions that meet the requirements of the business.

I have performed analysis and requirements gathering on many systems over the years. I have worked on small departmental systems up to and including systems that cross departmental, divisional and geographical boundaries.

My approach has always been to build a team of dedicated people with the goal of success and to insure that they are committed to this success. Let us define commitment. Think of a ham and eggs breakfast. The chicken was involved the success the pig was committed to it. This is what it takes to be fully successful.

My expertise includes strong hands-on technical skills with database design and modeling, programming, ASP.NET and a verity of other tools. I am highly skilled in database development, object-oriented analysis and design, client/server application and internet applications. I have proven the ability to manage large scale projects, consistently delivering these engagements within time and budget constraints. I possess a solid track record for leading and motivating both technical and non-technical professionals in order to achieve high levels of performance.

In review of your company's objectives and possible openings, I believe that my experience is in perfect line with your current needs. If your firm is looking for a dependable, results-oriented professional with a solid performance track, I would be interested in speaking with you to discuss the values that my strengths and experience can bring to your search. I can be reached in confidence at the above phone number and look forward to hearing from you.

Sincerely yours,

Andy Tauber